CORE Sales Log 2020/21 STRICTLY CONFIDENTIAL (WHEN COMPLETED)											LOG SIGNATURES / INITIALS												
STRICTI	LY C	ONF	FIDE	ENTIA	rr (M	/HEN	CO	MPL	ETE.	D)													
Purchaser code													TE OF C						Day	′	Month		Year
UPRN (Unique Property Reference Number)									Providers should be able to find their UPRN from AddressBase data here: https://data.gov.uk/dataset/addressbase														
PART A: HOL	USEI	HOL	D D	ETAI	LS							_											
PART A: HOUSEHOLD DETAILS  Complete for ALL sales types.  Purchaser(s) should be informed of use and permission sought at interview.  ✓ one only										Please note that you should still complete all questions on the sales log even if a purchaser does not have a face to face interview.													
Please tick one • Purchaser( questions	(s) re in Pa	efuse art A	d to	answ	er so	me o	r all																
• Purchaser(	• •																						
1. HOUSEHOL Enter all demogra to person 1 and e purchaser, enter i	aphic econor	details mic sta	requatus	uired fo for all o	r perso	ouseh	old me				р	and		ing st	akeho	olders	in u				to gove no is ac		
۸۵	<b>a</b> 0			elationship		nomic	Ethnici	<b>.</b>	Matianali	•••											erson 1		
Purchaser 1	ge	M/F/X	/R F	ourchaser n/a	1 sta	atus	Ethnicity Nationality					sex, relationship to person 1 and economic status for all other household members using the codes in the code lists.											
Person 2 /			! 		1 L 			[		 	-		oint pur me) as			ter the	most	t econ	omically	у ас	tive (or	olde	st if the
Purchaser 2 Person 3			-							RELEVA											er in yea nildren a		
Person 4							ODE	LIST	S BEI	LOW *			years	enter "	"1" in 1	the bo	X.					_	
Person 5			1		1		elatio		to per	son 1				<b>er -</b>						∍, "X	" for oth	er a	and "R"
Person 6			$\dashv$		+		C = Child (eligible for child benefit, under 16, or under 20 if still in				Relationship to Person 1												
reison o						,		me ed	ucation					•			usban	d, wif	e, co-ha	abite	e orap	artr	ner of
	<b>.</b>												the sa	me se	x if the	e coup	ole ha	s ente	ered into	o a c	civil part	tners	ship).
CODE LISTS	•													•							efit, age t childre		
1 Full time work			5	Retire	ed .								identifi limits (	ied by depend	relation ding o	onship on circ	to pe umsta	erson ances,	1 due to there i	o the	e differe validatio	nt a	ge
(30 hrs or more per week)  2 Part-time work (less than 30 hrs per week)  6 Not seeking work  7 Full-time student Unable to work because of long term							<ul> <li>compatible 'child relationship' with age.</li> <li>X for any other member of the household (e.g. elderly relatives, adult children, lodgers).</li> </ul>																
3 Government training/ sickness or disability New deal 9 Child under 16							Ū			,													
4 Job seeker				Other								<ul> <li>Economic Status</li> <li>Working full time – working 30 hours or more per week.</li> </ul>											
Ethnic Group								<ul> <li>Working part time – working less than 30 hours per week.</li> </ul>															
A. White C. Asian or Asian British I English, Scottish, Welsh, Northern Irish, British Parish  C. Asian or Asian British Indian group Pakistani 19 Arab 10 Bangladeshi 16 Other							Government training/New Deal – on a government training scheme e.g. youth training or is employed within the New Deal Programme Note: New Deal, has subsequently been replaced by The Work Programme. For further information please see:																
18 Gypsy, Irish T 3 Other	Travel	ler	1	1 Othe 5 Chine	r			Re	efused			*	Job se	eeker -	- clain	ning jo	b see				me.pdf actively		
B. Mixed  White & Black Caribbean  D. Black, African, Caribbean or Black British						<ul> <li>seeking/available for work.</li> <li>Retired – retired fully from work; usually in receipt of a state and/or occupational pension.</li> </ul>																	
5 White & Black African 12 C 6 White & Asian 13 A				12 Caribbean 13 African							<ul> <li>Not seeking work – those caring for small children or other dependants; those choosing to remain at home and who are</li> </ul>												
7 Other  Nationality			1	4 Othe	Ī								therefo		t avail	able fo					be regi		
1 UK national re	esiden	t in UI		<b>10</b> Slov						A countri									and sti	ll in	full-time	edı:	ucation
2 UK national returning from residence overseas				14 Bulgariaare Austria, Belgium,15 RomaniaCyprus, Denmark,						1,	whether at school, college, etc.  Unable to work because of long-term sickness or disability.												
3 Czech Republic				16 Croatia Finland, France, Germany, Greece,								Child under 16 – all members of the household aged under 16.											
4 Estonia 17 Ireland Italy, University, Greeners, Germany, Greece, Italy, Luxembourg, Malta, Netherlands,							Other adult – other adult aged 16 years or over who does not fit into categories 1 to 8.																
6 Latvia				Area (E	EA*) c	country	,	Portu	gal, S	pain,			iiito Ca	ategorie	es It	υ ď.							
7 Lithuania  12 Any other country Sweden, Iceland, Liechtenstein, Norw 9 Slovakia  13 Refused Liechtenstein, Norw and Switzerland					ay	Ethnicity and Nationality: Whilst this information can often be sensitive please stress the anonymity of the log to seek to collect.																	

9 Slovakia

PAPER LOGS FOR INTERNAL USE ONLY.	ALL DATA MUST BE SUBMITTED ONLINE					
2. GROSS annual income (include income from investments and benefits or Universal Credit, but exclude housing benefit and council tax support - to the nearest pound)  ✓ If income used for mortgage application  Purchaser 1 £  Purchaser 2 £	Gross annual income: enter a gross <u>annual</u> income for purchaser 1 and 2 if applicable (i.e. salary before tax) plus the annual amount of benefits, Universal Credit or pensions. Weekly amounts to be multiplied by 52.  Income from investments should now be included in the income figure. Where there are more than two incomes in the household only include the incomes of those purchasing the property. Please do not include person 2's income if person 2 is not a joint purchaser.					
2a. Was the purchaser(s) in receipt of the following immediately prior to purchase?  Not in receipt of Housing   Benefit or Universal Credit    1 Universal Credit   3	Tick the relevant box that relates to the status of a purchaser(s) status before owning the propriety. Tick "Don't know" if you are not aware whether there were in receipt of Housing Benefit or Universal Credit.					
Housing Benefit (and not Universal Credit)  2 Don't know 4						
3. Total savings of purchaser(s) before any deposit is paid  To nearest £10 £	The purchaser(s) should be asked for the total amount of savings they have before any deposit is paid. If the question is refused please leave blank. If additional money is being given to the purchaser(s) from other sources it should be recorded as part of the total savings of the purchaser(s). For example, money may be given by other family members who will not be living in the property, or there may be expected equity from the sale of another property.					
4. Have any of the purchasers previously owned a property?  Yes  1 No 2 Don't know 3	Tick the "Yes" box if the purchaser or any of the joint purchasers have owned or part-owned a property at any time in the past, even if they do not currently own a property. For example, the purchaser (or one of the joint purchasers) may have jointly owned a home with a former partner. Tick the "No" box if none of the purchasers have owned or part-owned a property before. Tick "Don't know" if you are unsure.					
5a. Has the purchaser (or one of the purchasers) ever served in the UK Armed Forces as a regular and?  Is still serving 4 Left up to and including 2 years ago 5  Left more than 2 years ago 6 Never served 7  Refused 3  5b. Is the purchaser (or one of the purchasers) the spouse or civil partner of a regular member of the UK Armed Forces who has died in service up to and including 2 years ago?  Yes 1 No 2 Refused 3	5a. Definition of Regular: an individual fulfilling a role in the Royal Navy, the Royal Marines, the regular army and the Royal Air Force.					
6. Previous tenure of person 1  Local authority tenant  Private Registered Provider (HA) tenant  Private tenant  Owner occupier  Tied home / renting with job  Living with family / friends  Temporary accommodation  Other	Tick the box that describes the previous tenure of Person 1:  Local authority tenant – the purchaser was a local authority tenant.  Private Registered Provider (HA) tenant – the purchaser was a Private Registered Provider tenant.  Private tenant – the purchaser was renting in the private sector.  Owner occupier – the purchaser was an owner-occupier.  Tied home or renting with job – the purchaser was provided with accommodation by their employer (tied accommodation).  Living with family or friends – the purchaser was living with family or friends.  Temporary accommodation – the purchaser was living in non-permanent accommodation including non-static mobile homes.  Other - the purchaser had any kind of tenure other than the above, or had no tenure and was, for example, sleeping rough.					
7. Previous location of person 1  Name of local authority  ONS LA code  Full postcode  If postcode not known tick	Enter the name of the local authority in which person 1 previously lived. Enter the relevant ONS local authority in the boxes provided using the 8 digit code prefixed by E (given in Appendix F of the CORE Manual). <b>Note:</b> there are specific codes if the previous location was outside England. You are also required to enter the FULL postcode of the property in which person 1 previously lived. Please include spaces. The previous postcode is required for England, Scotland, Wales and Northern Ireland, but not for areas outside of the UK.					

	+					
8. Which relevant organisation(s) were the purchaser(s) registered with ? Tick ALL that apply  Your PRP Local Authority Help to Buy Other PRP	If any of the purchasers were registered with a local authority, Help to Buy Agent and/or your own or another Private Registered Provider's waiting list/housing register, tick ALL the options that apply. For purchasers who use a housing mobility scheme either "Your PRP", or					
(HA) Agent (HA)	"Local Authority" should be ticked.					
9. Does <u>any</u> household member consider him / herself to have a disability?	Tick the "Yes" box if a member of the household says they have a disability or long-term health condition that has an impact on their day-to-day lives. Tick "No" if no member of the household says they have a					
Yes 1 No 2 Don't Know 3	disability. Person 1 can answer on behalf of household members not present at the interview.					
10. Does any member of the household use a wheelchair?	Please tick the "Yes" box if a member of the household uses a wheelchair. If a member of the household only uses a wheelchair outside their home you should still tick the "Yes" box. Tick the "No" box if no member of the household uses a wheelchair. If you are unsure, tick "Don't know".					
Yes 1 No 2 Don't Know 3						
PART B: PROPERTY DETAILS TO BE COMPLETED FOR ALL						
11. Number of bedrooms	Enter the number of bedrooms in the property being purchased.					
12. Property type  Flat / maisonette ☐ 1 House ☐ 3 Other ☐ 9  Bedsit ☐ 2 Bungalow ☐ 4	For bedsits enter one bedroom. Tick the relevant box for flat/maisonette, bedsit, house or bungalow. Tick "Other" for any other kind of property.					
10 - H H	Purpose built if the property was built for its surrent begging purpose					
13. Building type ✓ one only  Purpose built □ 1  Converted from previous residential or non-residential □ 2	Purpose built – if the property was built for its current housing purpose and layout. Converted - If the property has been converted into residential use from a non-residential property or has been remodelled to create a different number of units in an existing residential property.					
14. Property Location ONS LA code	Enter the name of the local authority in which the property is located.					
Name of local authority    E	Enter the relevant ONS local authority code (an 8 digit code prefixed by E) in the boxes provided using the codes given in Appendix F of the CORE manual. Enter the FULL postcode of the property, with spaces.					
15. Is the property built / adapted for Yes No Don't know	Wheelchair-accessible housing : suitable for someone who uses a					
wheelchair standards?	wheelchair and offers full use of all its rooms and facilities; designed or converted according to standards set out in the Housing Corporation Design Quality Standards 2007 or the Wheelchair Housing Design Guide					
PART C - COMPLETE ONLY ONE SECTION - EITHER SECTION	I, 2 OR 3					
SECTION 1: SHARED OWNERSHIP SCHEMES						
16. TYPE OF SHARED OWNERSHIP SALE  Shared Ownership  Older Persons Shared Ownership  Social HomeBuy (shared ownership purchase)  Home Ownership for people with Long Term Disabilities (HOLD)  16	The purchaser buys up to 75% of the property value and pays rent to the Private Registered Provider shared owner on the remaining portion. There are variations on the basic shared ownership: Social HomeBuy on shared ownership terms, Older Persons Shared Ownership, Home Ownership for people with Long Term Disabilities (HOLD). Rent to Buy are lettings provided at intermediate rent for a period of between 6 months and 5 years. During or after that rental period, if the property is					
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24. Amount of mortgage £	Enter the amount of the mortgage the purchaser has agreed with the mortgage lender, excluding any deposits or other cash payments.  Enter the name of the lender from the dropdown list.					
24a. Name of mortgage lender	The mortgage (Q24) plus deposit (Q26) should equal the equity stake purchased which is calculated as value (Q22) multiplied by equity stake percentage (Q23/100). You will be queried when submitting online if not. Issues may arise because;  • a field is wrongly left blank,  • fields use incorrect units (e.g. £ instead of £'000s),					
24b. Length of mortgage (in years)	the equity stake percentage is inputted as the stake held by the landlord rather than the initial equity stake purchased (as should be).					
25. Does this include any extra borrowing?  Yes	If the mortgage includes borrowing beyond the purchase price of the property tick the 'Yes' box, if not tick the 'No' box.					
26. Cash deposit paid on property (full cash amount paid by purchaser)	Enter the total cash sum paid by the purchaser towards the property that was not funded by the mortgage i.e. the difference between the cost of the equity stake purchased and the mortgage.					
27. Cash amount of discount given for Social HomeBuy	Enter the total cash discount given on the property being purchased via the Social HomeBuy scheme.					
MONTHLY HOUSING COSTS (Excluding mortgage payments)  28. Basic monthly rent (rent element only)  29. Monthly charges (include service charges, management charges, exclude rent)  £	Q28 - Enter Basic monthly rent. Q29 - Enter any monthly charges payable on leasehold or shared ownership sales. Include service charges and management charges which may cover: day-to-day repairs , transfers to a cyclical maintenance fund, building insurance , cleaning, gardening and lighting (communal areas), audit fees, wardens/scheme managers . Exclude rent.					
SECTION 2: FULL OWNERSHIP SCHEMES	RTA, RTB, PRTB, VRTB: Sitting tenants are offered a discount on the					
30. TYPE OF SALE one only	value of the property they purchase.					
Right to Acquire (RTA)	Social HomeBuy (for outright purchase):					
Preserved Right to Buy (PRTB)	This is an Affordable Home shared ownership scheme which is available only to sitting tenants, who may buy their home outright					
Voluntary Right to Buy (VRTB) 27	based on the local Right to Acquire Discount.					
Right to Buy (RTB)	Equity loan schemes: The purchaser buys a proportion of the					
Rent to Buy – Full ownership 29	property and obtains a loan from the PRP to fund the remaining portion.					
Social HomeBuy for outright purchase 21	Rent to Buy: are lettings provided at intermediate rent for a period of					
Any other Equity loan scheme 22	between 6 months and 5 years. During or after that rental period, if the					
	property is sold on full ownership terms it should be captured here.					
30a. How long has the purchaser(s) been living in the property prior to purchase? (in years)	Enter the numerical value, rounding to the nearest year					
31. Full purchase price (market value before any discount) £	Enter the full purchase price (market value before any discount) of the property before any loans, grants, discounts or subsidies are applied. For RTB or PRTB sales, enter the full price of the property without any percentage discount.					
32. Loan / grant / discount / subsidy given  (all schemes except RTB, PRTB , VRTB and Rent to Buy)	Enter the amount of loan, grant, discount or subsidy given on the property being purchased.					
33. Enter % discount given (RTB, PRTB & VRTB) (if discount capped, enter capped %)  %	If the property is being sold to an existing tenant under the RTB, PRTB & VRTB, enter the percentage discount from the full market value that is being given. For sales where the discount is capped, the capped amount should be entered. For example, if the purchaser is entitled to a 50% discount but the discount is capped at 35%, the discount to be entered is 35%.					
34. Amount of mortgage £	Enter the amount of the mortgage the purchaser has agreed with the mortgage lender, excluding any deposits or other cash payments. For HomeBuy do not include any equity or interest free loans.					
34a. Name of mortgage lender	The mortgage (Q34) plus deposit (Q36) plus grant (Q32) should equal the purchase price minus the discount, i.e. multiplying the value (Q31) by (1-Q33/100), where Q33 is the discount as a percentage. You will be queried when submitting online if;  • a field is wrongly left blank,					
If "Other" please enter name here:	<ul> <li>fields use incorrect units (e.g. £ instead of £'000s),</li> <li>the discount percentage is input as the proportion the purchaser is buying rather than the discount given (as it should be).</li> </ul>					
34b. Length of mortgage (in years)	Enter the name of the lender from the dropdown list. Enter the length of mortgage as a numerical value in years, rounding to the nearest year.					

35. Does this include any extra borrowing?  Yes 1 No 2 Don't know 3	If the ownership of the property includes extra borrowing tick the 'Yes' box, if not tick the 'No' box, where unsure tick the 'Don't Know' box.				
36. Cash deposit paid on property (exclude any grant or loan)	Enter the total cash sum paid by the purchaser towards the property that was not funded by the mortgage, that is, the difference between the cost of the property (after any loan or discount has been applied) and the mortgage.				
SECTION 3: OUTRIGHT SALES / OTHER SALES					
37. Monthly charges (where applicable i.e. leasehold, include service and management charges)	Enter any monthly charges payable on leasehold sales. The figure should include service charges and management charges (see Question 29 for more details).				
38. TYPE OF SALE  Outright sales (New build or converted)  Other sale  □ 12  If Other sale, please enter type of scheme:	Please <b>do not</b> record Right to Acquire (RTA), Right to Buy (RTB), Preserved Right to Buy (PRTB) or Rent to Buy sales in this section as they should be recorded in Question 30. Properties that were previously Rent to Buy but were not purchased at the end of the agreement and subsequently sold on the open market should be recoded as Other sale and type of scheme as "previously Rent to Buy"  Outright Sales: where the property is sold outright. Please do not record non-social use disposals or auctions as Outright Sales; disposals and auctions should not be recorded as CORE only records sales to qualifying households as Affordable Home Ownership Schemes.  Other Sales: any other social sale of property which does not fall into specified categories in Sections 1 & 2 of the log				
Note: There is no Q39					
40. Full purchase price	Enter the full purchase price of the property.				
41. Amount of mortgage £	Enter the amount of the mortgage the purchaser has agreed with the mortgage lender, excluding any deposits or other cash payments. Enter the name of the lender from the dropdown list.				
41a. Name of mortgage lender  If "Other" please enter name here:	The mortgage (Q40) plus deposit (Q42) should equal the purchase price (Q39). You will be queried when submitting online if not. Issue may arise because;  • a field is wrongly left blank,  • fields use incorrect units (e.g. £ instead of £'000s).				
41b. Length of mortgage (in years)	Enter the numerical value, rounding to the nearest year				
42. Does this include any extra borrowing?  Yes	If the mortgage includes borrowing beyond the purchase price of the property tick the "Yes" box, if not tick the "No" box. Additional borrowing would include money for home improvements.				
43. Cash deposit paid on property (Full cash amount paid by purchaser)	Enter the total cash sum paid by the purchaser towards the property that was not funded by the mortgage, that is, the difference between the cost of the property (after any discount has been applied) and the mortgage.				
44. Monthly charges (where applicable i.e. leasehold, include service and management charges)	Enter any monthly charges payable on leasehold sales. The figure should include service charges and management charges.				